

inventronics

May 14, 2025

Dear Valued Customer,

As published by the White House on May 12, 2025, President Trump has suspended a large portion of the reciprocal tariffs on imports from China for 90 days. This will decrease the tariff on Inventronics products manufactured in China to 55% effective May 14, 2025.

The notice can be found at <https://www.whitehouse.gov/briefings-statements/2025/05/joint-statement-on-u-s-china-economic-and-trade-meeting-in-geneva/>

Please recall that no reciprocal tariffs have been implemented for imports from Mexico. As such, product manufactured at our factory in Guadalajara, Mexico remains tariff-free. We therefore encourage you to continue discussing with your sales representative options to source Inventronics product made in Mexico.

For our product manufactured in China, we have once again revised our program for addressing these tariffs as detailed below:

- Inventronics will absorb a portion of the tariff and will pass along 41% for product manufactured in China, effective May 14, and for an initial period of 90 days.
- Existing "Stocking Agreements", "Supplier Agreements", and "Blanket Orders", will be subject to the new tariff adder.
- Tariff adders will be added to our invoice as a separate line-item per part at "Sell price + xx%".

Thank you for your business. We are grateful for your patience and understanding during these challenging times in our industry. Inventronics will continue to monitor The White House and U.S. Trade Representative (USTR) actions and keep you posted of any changes.

Please contact Inventronics' sales or customer service with any questions you may have.

Sincerely,



Jeff McClendon
North American Sales Director